

Top Independent Advisors

BARRON'S

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WHAT PRICE GROWTH?

Independent advisory firms are growing by leaps and bounds. How fast is too fast?

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The 2019 Top 100 Independent Advisors

Here are America's top independent financial advisors, as identified by *Barron's*. The ranking reflects the volume of assets overseen by the advisors and their teams, revenues generated for the firms, and the quality of the advisors' practices. The scoring system assigns a top score of 100 and rates the rest by comparing them with the top-ranked advisor. A ranking of "N" indicates the advisor wasn't ranked in the specified year. HNW=high net worth; UHNW=ultra-high net worth.

1. Spuds Powell

Kayne Anderson Rudnick Inv. Mgmt., Los Angeles
2018 Rank: 1
Client Types: HNW, UHNW, Foundations
Team Total Assets (mil): \$29,528
Typical Acct Size (mil): \$8.5
Typical Net Worth (mil): \$20

2. Charles C. Zhang

Zhang Financial, Portage, Mich.
2018 Rank: 6
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$3,503
Typical Acct Size (mil): \$2
Typical Net Worth (mil): \$3

3. Kimberlee Orth

Ameriprise Financial, Wilmington, Del.
2018 Rank: 11
Client Types: Retail, HNW, UHNW, Institutional
Team Total Assets (mil): \$2,622
Typical Acct Size (mil): \$5.69
Typical Net Worth (mil): \$14.38

4. Stephan Cassaday

Cassaday & Company, Mclean, Va.
2018 Rank: 12
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$3,240
Typical Acct Size (mil): \$1.5
Typical Net Worth (mil): \$2

5. Edward Cronin

Manchester Capital Mgmt., Montecito, Calif.
2018 Rank: 8
Client Types: HNW, UHNW, Foundations
Team Total Assets (mil): \$3,660
Typical Acct Size (mil): \$25
Typical Net Worth (mil): \$60

6. Richard Saperstein

Treasury Partners at HighTower, New York
2018 Rank: 10
Client Types: HNW, UHNW, Institutional
Team Total Assets (mil): \$14,857
Typical Acct Size (mil): \$20
Typical Net Worth (mil): \$25

7. Seth Finkel

Neuberger Berman, New York
2018 Rank: N
Client Types: HNW, UHNW, Institutional
Team Total Assets (mil): \$2,966
Typical Acct Size (mil): \$10
Typical Net Worth (mil): \$20

8. Steven Hefter

HLM Capital, Highland Park, Ill.
2018 Rank: N
Client Types: HNW, UHNW
Team Total Assets (mil): \$5,768
Typical Acct Size (mil): \$15
Typical Net Worth (mil): \$20

9. Valerie Newell

Mariner Wealth Advisors, Cincinnati
2018 Rank: 15
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$3,168
Typical Acct Size (mil): \$3
Typical Net Worth (mil): \$7.5

10. Stephanie J. Stiefel

Neuberger Berman, New York
2018 Rank: N
Client Types: HNW, UHNW, Institutional
Team Total Assets (mil): \$2,613
Typical Acct Size (mil): \$15
Typical Net Worth (mil): \$45

11. Jon Goldstein

First Republic Investment Mgmt., Palo Alto, Calif.
2018 Rank: 7
Client Types: HNW, UHNW
Team Total Assets (mil): \$5,140
Typical Acct Size (mil): \$50
Typical Net Worth (mil): \$100

12. Erik Morgan

Freestone Capital Mgmt., Seattle
2018 Rank: 18
Client Types: HNW, UHNW
Team Total Assets (mil): \$4,680
Typical Acct Size (mil): \$4.41
Typical Net Worth (mil): \$8.31

13. Thomas Moran

Moran Wealth Mgmt., Naples, Fla.
2018 Rank: N
Client Types: Retail, HNW, UHNW, Institutional
Team Total Assets (mil): \$3,484
Typical Acct Size (mil): \$5
Typical Net Worth (mil): \$25

14. Paul Tramontano

First Republic Investment Mgmt., Greenwich, Conn.
2018 Rank: 17
Client Types: UHNW, Foundations
Team Total Assets (mil): \$3,168
Typical Acct Size (mil): \$40
Typical Net Worth (mil): \$100

15. Richard Joyner

Tolleson Wealth Management, Dallas
2018 Rank: 19
Client Types: HNW, UHNW, Foundations
Team Total Assets (mil): \$6,190
Typical Acct Size (mil): \$40
Typical Net Worth (mil): \$87

16. David Kudla

Mainstay Capital Management, Grand Blanc, Mich.
2018 Rank: 20
Client Types: Retail, HNW, UHNW, Institutional
Team Total Assets (mil): \$2,566
Typical Acct Size (mil): \$0.75
Typical Net Worth (mil): \$3

17. John Krambeer

Camden Capital, El Segundo, Calif.
2018 Rank: 41
Client Types: Retail, HNW, UHNW, Foundations
Team Total Assets (mil): \$4,579
Typical Acct Size (mil): \$15
Typical Net Worth (mil): \$50

18. Dagny Maidman

First Republic Investment Mgmt., San Francisco
2018 Rank: 29
Client Types: HNW, UHNW
Team Total Assets (mil): \$2,800
Typical Acct Size (mil): \$50
Typical Net Worth (mil): \$500

19. Kevin Grimes

Grimes & Company, Westborough, Mass.
2018 Rank: 25
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$2,646
Typical Acct Size (mil): \$3
Typical Net Worth (mil): \$10

20. Dale Yahnke

Dowling & Yahnke, San Diego
2018 Rank: 27
Client Types: HNW, UHNW
Team Total Assets (mil): \$4,356
Typical Acct Size (mil): \$4.16
Typical Net Worth (mil): \$30

21. William Peterson

Neuberger Berman, New York
2018 Rank: N
Client Types: HNW, UHNW
Team Total Assets (mil): \$1,814
Typical Acct Size (mil): \$6.5
Typical Net Worth (mil): \$13

22. Susan Kaplan

Kaplan Financial Svcs., Newton, Mass.
2018 Rank: 26
Client Types: HNW, UHNW
Team Total Assets (mil): \$2,051
Typical Acct Size (mil): \$3.5
Typical Net Worth (mil): \$11

23. Jon Jones

Brighton Jones, Seattle
2018 Rank: 32
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$6,127
Typical Acct Size (mil): \$3
Typical Net Worth (mil): \$5

24. Robert Balentine

Balentine, Atlanta
2018 Rank: 24
Client Types: HNW, UHNW, Foundations, Institutional
Team Total Assets (mil): \$3,120
Typical Acct Size (mil): \$17.43
Typical Net Worth (mil): \$25

25. Charles Brighton

Brighton Jones, Seattle
2018 Rank: 31
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$6,127
Typical Acct Size (mil): \$3
Typical Net Worth (mil): \$5

26. Steven Weinstein

Altair Advisers, Chicago
2018 Rank: 28
Client Types: HNW, UHNW
Team Total Assets (mil): \$4,902
Typical Acct Size (mil): \$15
Typical Net Worth (mil): \$30

27. Daniel Wiener

Adviser Investments, Newton, Mass.
2018 Rank: 30
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$5,974
Typical Acct Size (mil): \$1.49
Typical Net Worth (mil): \$2.5

28. David Mabie

Chicago Capital, Chicago
2018 Rank: N
Client Types: HNW, UHNW
Team Total Assets (mil): \$1,901
Typical Acct Size (mil): \$5
Typical Net Worth (mil): \$5

29. Holly Newman Kroft

Neuberger Berman, New York
2018 Rank: N
Client Types: HNW, UHNW, Endowments
Team Total Assets (mil): \$1,770
Typical Acct Size (mil): \$7
Typical Net Worth (mil): \$15

30. Grant Rawdin

Wescott Financial Advisory Group, Philadelphia
2018 Rank: 35
Client Types: Retail, HNW, UHNW, Foundations, Institutional
Team Total Assets (mil): \$2,223
Typical Acct Size (mil): \$8
Typical Net Worth (mil): \$22

31. Brenna Saunders

Creative Planning, Overland Park, Kan.
2018 Rank: 54
Client Types: HNW, UHNW
Team Total Assets (mil): \$1,918
Typical Acct Size (mil): \$2.97
Typical Net Worth (mil): \$13.03

32. Virginia Guy

Neuberger Berman Investment Advisers, New York
2018 Rank: N
Client Types: HNW, UHNW, Foundations
Team Total Assets (mil): \$1,420
Typical Acct Size (mil): \$7
Typical Net Worth (mil): \$20

33. Frank Marzano

GM Advisory Group, Melville, N.Y.
2018 Rank: 59
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$2,140
Typical Acct Size (mil): \$20
Typical Net Worth (mil): \$30

34. Frank Reilly

Reilly Financial Advisors, La Mesa, Calif.
2018 Rank: 40
Client Types: Retail, HNW, Institutional
Team Total Assets (mil): \$2,257
Typical Acct Size (mil): \$2
Typical Net Worth (mil): \$6

35. Randall Linde

AGP Wealth Advisors, Renton, Wash.
2018 Rank: 49
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$2,082
Typical Acct Size (mil): \$0.88
Typical Net Worth (mil): \$2.5

36. Paul West

Carson Wealth Management Group, Omaha, Neb.
2018 Rank: 57
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$5,403
Typical Acct Size (mil): \$5
Typical Net Worth (mil): \$10

37. Jeffrey Grinspoon

VWG Wealth Management at HighTower, Vienna, Va.
2018 Rank: 63
Client Types: HNW, UHNW, Institutional
Team Total Assets (mil): \$2,120
Typical Acct Size (mil): \$5
Typical Net Worth (mil): \$7

38. Gerard Klingman

Klingman & Associates/Raymond James, New York
2018 Rank: 46
Client Types: HNW, UHNW
Team Total Assets (mil): \$2,336
Typical Acct Size (mil): \$10
Typical Net Worth (mil): \$15

39. James B. Stack

Stack Financial Management, Whitefish, Mont.
2018 Rank: 43
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$1,311
Typical Acct Size (mil): \$1.5
Typical Net Worth (mil): \$5

40. Laila Pence

Pence Wealth Management, Newport Beach, Calif.
2018 Rank: 38
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$1,738
Typical Acct Size (mil): \$2
Typical Net Worth (mil): \$5

41. Gary Ran

Telemus Capital, Southfield, Mich.
2018 Rank: 50
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$2,810
Typical Acct Size (mil): \$2.64
Typical Net Worth (mil): \$8

42. Glenn Degenars

First Republic Investment Mgmt., New York
2018 Rank: 76
Client Types: HNW, UHNW, Endowments, Institutional
Team Total Assets (mil): \$1,854
Typical Acct Size (mil): \$20
Typical Net Worth (mil): \$37.5

43. Alex Shahidi

Advanced Research Inv. Solutions (ARIS), Los Angeles
2018 Rank: 44
Client Types: UHNW, Foundations, Institutional
Team Total Assets (mil): \$11,372
Typical Acct Size (mil): \$20
Typical Net Worth (mil): \$25

44. Jonathan Kuttin

Kuttin Wealth Mgmt., Hauppauge, N.Y.
2018 Rank: 51
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$1,944
Typical Acct Size (mil): \$1
Typical Net Worth (mil): \$3.9

45. Molly Rothove

Creative Planning, Overland Park, Kan.
2018 Rank: 62
Client Types: HNW, UHNW
Team Total Assets (mil): \$1,379
Typical Acct Size (mil): \$1.51
Typical Net Worth (mil): \$7.44

46. Richard S. Brown

JNBA Financial Advisors, Minneapolis
2018 Rank: 47
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$1,518
Typical Acct Size (mil): \$1.5
Typical Net Worth (mil): \$2

47. John Henry

OBS Financial, Perrysburg, Ohio
2018 Rank: 45
Client Types: Retail, HNW, Institutional
Team Total Assets (mil): \$1,950
Typical Acct Size (mil): \$0.13
Typical Net Worth (mil): \$0.19

48. Daniel Roe

Budros, Ruhlin & Roe, Columbus, Ohio
2018 Rank: 55
Client Types: HNW, UHNW, Institutional
Team Total Assets (mil): \$2,808
Typical Acct Size (mil): \$4.8
Typical Net Worth (mil): \$6

49. Randy Carver

Raymond James, Mentor, Ohio
2018 Rank: 61
Client Types: Retail, HNW
Team Total Assets (mil): \$1,581
Typical Acct Size (mil): \$1
Typical Net Worth (mil): \$1.4

50. Shawn Parker

Ameriprise Financial, Schaumburg, Ill.
2018 Rank: 64
Client Types: Retail, HNW, UHNW, Institutional
Team Total Assets (mil): \$2,250
Typical Acct Size (mil): \$2.75
Typical Net Worth (mil): \$5

51. Andy Berg

Homrich Berg, Atlanta
2018 Rank: 78
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$6,109
Typical Acct Size (mil): \$3.5
Typical Net Worth (mil): \$7

52. Jim Berliner

Westmount Asset Mgmt., Los Angeles
2018 Rank: N
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$3,358
Typical Acct Size (mil): \$3.5
Typical Net Worth (mil): \$9

53. Charles Simmons

Ameriprise Financial, Metairie, La.
2018 Rank: 52
Client Types: Retail, HNW
Team Total Assets (mil): \$2,625
Typical Acct Size (mil): \$0.75
Typical Net Worth (mil): \$1.8

54. Stewart Mather

The Mather Group, Chicago
2018 Rank: 85
Client Types: HNW, UHNW
Team Total Assets (mil): \$4,305
Typical Acct Size (mil): \$25
Typical Net Worth (mil): \$35

55. Kevin Myeroff

NCA Financial Planners, Cleveland, Ohio
2018 Rank: 53
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$1,749
Typical Acct Size (mil): \$2.5
Typical Net Worth (mil): \$3

56. Lewis Altfest

Altfest Personal Wealth Mgmt., New York
2018 Rank: 65
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$1,340
Typical Acct Size (mil): \$2
Typical Net Worth (mil): \$5

57. Jeffrey Fratarcangeli

Fratarcangeli Wealth Mgmt., Birmingham, Mich.
2018 Rank: N
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$1,750
Typical Acct Size (mil): \$5
Typical Net Worth (mil): \$15

58. Thomas Myers

Bordeaux Wealth Advisors, Menlo Park, Calif.
2018 Rank: 56
Client Types: HNW, UHNW
Team Total Assets (mil): \$2,272
Typical Acct Size (mil): \$20
Typical Net Worth (mil): \$30

59. Keith Webster

First Republic Investment Management, Los Angeles
2018 Rank: N
Client Types: HNW, UHNW, Foundations
Team Total Assets (mil): \$1,940
Typical Acct Size (mil): \$10
Typical Net Worth (mil): \$20

60. Jordan Waxman

HSW Advisors at HighTower, New York
2018 Rank: 58
Client Types: HNW, UHNW
Team Total Assets (mil): \$2,130
Typical Acct Size (mil): \$25
Typical Net Worth (mil): \$50

61. Lawrence Hood

Pacific Portfolio Consulting, Seattle
2018 Rank: 68
Client Types: Retail, HNW, UHNW, Institutional
Team Total Assets (mil): \$3,796
Typical Acct Size (mil): \$10
Typical Net Worth (mil): \$18

62. Michael Chasnoff

Truepoint Wealth Counsel, Cincinnati
2018 Rank: 70
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$3,119
Typical Acct Size (mil): \$3
Typical Net Worth (mil): \$8

63. Charles Bean

Heritage Financial Services, Westwood, Mass.
2018 Rank: 60
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$1,521
Typical Acct Size (mil): \$3
Typical Net Worth (mil): \$5

64. Darrell Pennington

Pennington Wealth Mgmt., Houston
2018 Rank: 91
Client Types: Retail, HNW
Team Total Assets (mil): \$1,255
Typical Acct Size (mil): \$1.5
Typical Net Worth (mil): \$2.5

65. Wes Moss

Capital Investment Advisors, Atlanta
2018 Rank: N
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$2,561
Typical Acct Size (mil): \$1.5
Typical Net Worth (mil): \$2.5

66. Van Percy

Van Percy's Wealth Services Team/Raymond James, Midland, Texas
2018 Rank: 90
Client Types: Retail, HNW, UHNW, Institutional
Team Total Assets (mil): \$1,848
Typical Acct Size (mil): \$3
Typical Net Worth (mil): \$10

67. Scott Tiras

Tiras Wealth Management, Houston
2018 Rank: 83
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$2,203
Typical Acct Size (mil): \$4
Typical Net Worth (mil): \$5

68. Erin Scannell

Ameriprise Financial, Mercer Island, Wash.
2018 Rank: 67
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$2,144
Typical Acct Size (mil): \$0.5
Typical Net Worth (mil): \$3

69. Ryan Swartz

Creative Planning, Omaha, Neb.
2018 Rank: 77
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$1,968
Typical Acct Size (mil): \$0.7
Typical Net Worth (mil): \$2.48

70. Mark Delfino

HoyleCohen, San Diego
2018 Rank: 72
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$2,015
Typical Acct Size (mil): \$2
Typical Net Worth (mil): \$7

71. Randy Peterson

First Republic Investment Management, San Francisco
2018 Rank: 87
Client Types: Retail, HNW, UHNW, Institutional
Team Total Assets (mil): \$1,433
Typical Acct Size (mil): \$8.7
Typical Net Worth (mil): \$15

72. Steven Check

Check Capital Management, Costa Mesa, Calif.
2018 Rank: 69
Client Types: Retail, HNW, UHNW
Team Total Assets (mil): \$1,459
Typical Acct Size (mil): \$1
Typical Net Worth (mil): \$3

73. Joseph Jacques

Jacques Financial, Rockville, Md.
2018 Rank: 84
Client Types: Retail, HNW
Team Total Assets (mil): \$986
Typical Acct Size (mil): \$0.98
Typical Net Worth (mil): \$2.38

74. Pamela Rosenau

The Rosenau Group at HighTower, Aspen, Colo.
2018 Rank: N
Client Types: HNW, UHNW
Team Total Assets (mil): \$1,169
Typical Acct Size (mil): \$10
Typical Net Worth (mil): \$30

75. Mark Orgel*Orgel Wealth Mgmt., Altoona, Wis.***2018 Rank:** 80**Client Types:** Retail, HNW, UHNW, Institutional**Team Total Assets** (mil): \$4,653**Typical Acct Size** (mil): \$2.04**Typical Net Worth** (mil): \$6**76. Daniel Wilson***Ameriprise Financial, Auburndale, Mass.***2018 Rank:** N**Client Types:** Retail, HNW**Team Total Assets** (mil): \$2,155**Typical Acct Size** (mil): \$0.5**Typical Net Worth** (mil): \$5**77. Malcolm Cowen***Cornerstone Advisors Asset Mgmt., Bethlehem, Pa.***2018 Rank:** N**Client Types:** HNW, UHNW, Foundations, Endowments, Institutional**Team Total Assets** (mil): \$5,807**Typical Acct Size** (mil): \$45**Typical Net Worth** (mil): \$70**78. Matthew Young***Richard C. Young & Co., Newport, R.I.***2018 Rank:** 86**Client Types:** Retail, HNW, UHNW**Team Total Assets** (mil): \$1,103**Typical Acct Size** (mil): \$1.71**Typical Net Worth** (mil): \$5**79. Malcolm Makin***Raymond James Financial Svcs., Westerly, R.I.***2018 Rank:** 93**Client Types:** Retail, HNW**Team Total Assets** (mil): \$1,309**Typical Acct Size** (mil): \$1.5**Typical Net Worth** (mil): \$3**80. Duncan Rolph***Miracle Mile Advisors, Los Angeles***2018 Rank:** N**Client Types:** Retail, HNW, UHNW**Team Total Assets** (mil): \$1,845**Typical Acct Size** (mil): \$4.2**Typical Net Worth** (mil): \$13**81. Wally Obermeyer***Obermeyer Wood Inv. Counsel, Aspen, Colo.***2018 Rank:** 79**Client Types:** Retail, HNW, UHNW**Team Total Assets** (mil): \$1,600**Typical Acct Size** (mil): \$3**Typical Net Worth** (mil): \$10**82. Matthew Dillig***The Dillig Bowen Group at HighTower, Chicago***2018 Rank:** 92**Client Types:** HNW, UHNW, Foundations**Team Total Assets** (mil): \$1,600**Typical Acct Size** (mil): \$35**Typical Net Worth** (mil): \$50**83. Gail Reid***Ameriprise Financial, Glendale, Calif.***2018 Rank:** N**Client Types:** Retail, HNW, Foundations**Team Total Assets** (mil): \$1,586**Typical Acct Size** (mil): \$2.5**Typical Net Worth** (mil): \$4**84. Christopher Cordaro***RegentAtlantic, Morristown, N.J.***2018 Rank:** N**Client Types:** HNW, UHNW**Team Total Assets** (mil): \$3,990**Typical Acct Size** (mil): \$5**Typical Net Worth** (mil): \$15**85. E. Geoffrey Sella***SPC Financial/Raymond James, Rockville, Md.***2018 Rank:** N**Client Types:** Retail, HNW**Team Total Assets** (mil): \$840**Typical Acct Size** (mil): \$0.84**Typical Net Worth** (mil): \$1.58**86. Leo Marzen***Bridgewater Advisors, New York***2018 Rank:** 95**Client Types:** HNW, UHNW**Team Total Assets** (mil): \$1,530**Typical Acct Size** (mil): \$5**Typical Net Worth** (mil): \$7.5**87. Ken Moraif***Retirement Planners of America, Plano, Texas***2018 Rank:** 33**Client Types:** Retail, HNW**Team Total Assets** (mil): \$4,600**Typical Acct Size** (mil): \$2**Typical Net Worth** (mil): \$2.7**88. Sam Schoner***First Republic Inv. Mgmt., San Francisco***2018 Rank:** N**Client Types:** HNW, UHNW, Endowments, Institutional**Team Total Assets** (mil): \$1,814**Typical Acct Size** (mil): \$5**Typical Net Worth** (mil): \$10**89. Walter "JR" Gondeck***The Lerner Group at HighTower, Deerfield, Ill.***2018 Rank:** 89**Client Types:** Retail, HNW, UHNW**Team Total Assets** (mil): \$1,500**Typical Acct Size** (mil): \$5**Typical Net Worth** (mil): \$10**90. James Meredith***Hefren-Tillotson, Pittsburgh, Pa.***2018 Rank:** 97**Client Types:** Retail, HNW, UHNW, Institutional**Team Total Assets** (mil): \$1,720**Typical Acct Size** (mil): \$2**Typical Net Worth** (mil): \$5.5**91. Diane Compardo***Moneta, Clayton, Mo.***2018 Rank:** N**Client Types:** HNW, UHNW**Team Total Assets** (mil): \$1,646**Typical Acct Size** (mil): \$15**Typical Net Worth** (mil): \$18**92. Deb Wetherby***Wetherby Asset Mgmt., San Francisco***2018 Rank:** 98**Client Types:** HNW, UHNW**Team Total Assets** (mil): \$5,306**Typical Acct Size** (mil): \$32.82**Typical Net Worth** (mil): \$45**93. Jason Babb***First Republic Inv. Mgmt., New York***2018 Rank:** N**Client Types:** Retail, HNW, UHNW**Team Total Assets** (mil): \$1,064**Typical Acct Size** (mil): \$5**Typical Net Worth** (mil): \$5**94. William Cafero***RCL Advisors, New York***2018 Rank:** 73**Client Types:** HNW, UHNW**Team Total Assets** (mil): \$2,114**Typical Acct Size** (mil): \$10**Typical Net Worth** (mil): \$23**95. Ronald Weiner***RDM Financial Group at HighTower, Westport, Conn.***2018 Rank:** N**Client Types:** Retail, HNW, UHNW, Institutional**Team Total Assets** (mil): \$876**Typical Acct Size** (mil): \$3.5**Typical Net Worth** (mil): \$7**96. David Bahnsen***The Bahnsen Group at HighTower, Newport Beach, Calif.***2018 Rank:** 100**Client Types:** Retail, HNW, UHNW, Institutional**Team Total Assets** (mil): \$1,730**Typical Acct Size** (mil): \$7.5**Typical Net Worth** (mil): \$10**97. Randy Garcia***The Investment Counsel Company, Las Vegas***2018 Rank:** N**Client Types:** Retail, HNW, UHNW, Institutional**Team Total Assets** (mil): \$1,212**Typical Acct Size** (mil): \$4.9**Typical Net Worth** (mil): \$10**98. Dalal Salomon***Salomon & Ludwin, Richmond, Va.***2018 Rank:** N**Client Types:** Retail, HNW, UHNW**Team Total Assets** (mil): \$1,110**Typical Acct Size** (mil): \$4**Typical Net Worth** (mil): \$7**99. Jay Beebe***Creative Planning, Overland Park, Kan.***2018 Rank:** N**Client Types:** Retail, HNW, UHNW**Team Total Assets** (mil): \$937**Typical Acct Size** (mil): \$0.73**Typical Net Worth** (mil): \$2.44**100. Jessica Culpepper***Creative Planning, Overland Park, Kan.***2018 Rank:** 75**Client Types:** HNW, UHNW**Team Total Assets** (mil): \$1,131**Typical Acct Size** (mil): \$1.86**Typical Net Worth** (mil): \$11.23

N=Not Ranked Note: For more information on *Barron's* Top Advisors, contact Matt Barthel at matthew.barthel@barrons.com. *Barron's* publishes four individual financial advisor rankings each year: The Top 100, The Top 100 Women, The Top 100 Independents, and the Top 1,200, which is a state-by-state list. The process of being ranked in *Barron's* starts with filling out a detailed online survey. For information about our nominations process and the online survey, please contact Jennifer Pedone, manager of FA Research: Jennifer.Pedone@barrons.com.

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